

Press Release

# Nagravision signed license agreement with Neotion to produce and market Conditional Access Modules integrating Nagravision's Conditional Access System

- The license agreement allows Neotion to produce and market Conditional Access Modules integrating Nagravision's Conditional Access System
- First fully certified Neotion's Conditional Access Modules available in the first half of 2010
- Strong growth trend in the CAM market in Europe

**Cheseaux, Switzerland – November 30<sup>th</sup>, 2009** – Nagravision, a Kudelski Group (SIX:KUD.VX), company and the world's leading independent providers of value-added content protection solutions, today announced that it has signed a global license agreement with Neotion, a French leading manufacturer of Conditional Access Modules (CAMs), enabling them to produce and market CAMs integrating Nagravision's Conditional Access Systems (CAS).

## Initial deliveries to European markets expected soon

The CAMs produced by Neotion will integrate their NKE-1 V2 series processor which is being NOCS 1.1 (Nagra On Chip Security) certified by Nagravision so as to comply with Nagravision's highest anti-piracy and secure standards. The new devices will comply with the highly secure NASC (Nagra Advanced Security Concept) specifications. Loïc Bernard, CEO of Neotion, said "This agreement is a significant milestone in our company's strategy to provide key markets with our advanced pay TV Modules. We are really enthusiastic to integrate Nagravision's state-of-the art security requirements in our products in order to protect high-value content". Neotion is aiming to launch its first Nagravision CAM product in the first half of 2010, with the aim to target Spain, France, Italy, Germany as well other European MSO advanced markets in a second phase.

# NASC and NOCS deployed by more than 100 operators and 50 manufacturers

Nagravision's NASC and NOCS requirements contribute to the protection of the entire CA system in order to avoid the traditional and future pirate threats. Nagravision's state-of-theart Nagra On Chip Security (NOCS) technology has been certified on over 30 chipsets from all the major chipset suppliers. This represents a large installed base of more than 30 million deployed set-top boxes and pay TV devices from over 50 manufacturers.

# Positive trend in the CAM market

In addition to Neotion, Nagravision is also discussing with other CAM manufacturers who have shown interest in integrating Nagravision's CAS in their modules, particularly in emerging retail TV markets, such as Spain. This recent strong interest from CAM manufacturers is a direct consequence of the global growth of the CAM market in Europe. Nagravision is delighted to support this strong positive trend which will boost the global pay TV market, enhance consumer welfare and generate significant benefits for pay TV operators by avoiding risk of content piracy. Pierre Roy, COO of Nagravision, said: "These agreements further confirm Nagravision as the securest and most widely supported CAS supplier of the pay TV manufacturing industry, and strengthen Nagravision's key role in the development of open horizontal, retail pay TV markets in Europe".

### Note to the editor

Conditional Access Modules are used daily by millions of subscribers worldwide. They address the needs of the rapidly expanding market of removable security modules used to secure consumer electronic equipment such as integrated digital television sets or set-top boxes. These modules enable access to pay-TV programs and services and to interactive applications such as pay-per-view, video-on-demand and games.

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## About Neotion

Neotion is a French public company created in January 2000, actually listed on Euronext since June 2006, that stands as a leading CI Plus Module stakeholder, and beyond, as a reputed SoC fabless design house. Neotion is a leading provider of highly sophisticated System-on-a-Chip (SoC) processors, as well as turnkey sub-systems and reference designs enabling seamless integration and unrivalled time to market for the Consumer Electronics Industry. Neotion secure silicon uniquely combine: MPEG-4, advanced security modes, and hybrid IP connectivity opening towards home networking, IPTV and TV 2.0, hence steering towards dazzling ways of enabling consumers to easily bridge their TV set to distant online and personal entertainment.

Neotion was named during the prestigious Elektra Awards ceremony, held in Munich on the eve of Electronica 08 trade-fair, "Fabless Semiconductor Supplier of the Year", a prize that celebrates the companies that are achieving the highest standards in driving the electronics industry forward. Neotion is an active stakeholder of the CI Plus LLP, as well as a member of DVB, DigiTAG, Open IPTV forum and UPnP Forum.

For more company information visit: http://www.neotion.com and http://www.neotion-processor.com.

#### About the Kudelski Group and Nagravision

The Kudelski Group (SIX:KUD.VX) is a world leader in digital security and convergent media solutions for the delivery of digital and interactive content. Its technologies are used in a wide range of services and applications requiring access control and rights management to secure the revenue of content owners and service providers for digital television and interactive applications across broadcast, broadband and mobile delivery networks. The Kudelski Group is also a world technology leader in the area of access control and management of people or vehicles to sites and events. It additionally offers professional recorders and high-end Hi-Fi products. The Kudelski Group is headquartered in Cheseaux-sur-Lausanne, Switzerland. Please visit www.nagra.com for more information.

Nagravision, a Kudelski Group company, is one of the leading independent suppliers of open conditional access systems, DRM and integrated on-demand solutions for content providers and digital TV operators over broadcast, broadband and mobile platforms. Its highly secure technologies are currently being used by more than 120 leading Pay-TV operators worldwide securing content delivered to over 114 million active smart cards and devices. Please visit www.nagravision.com for more information.

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